WILSON TIMBERS MARCH NEWSLETTER 2013

A littler reminder that the **IPSWICH** branch is closed. There will be no ordering through there and no pick ups there either.



Wilson Timbers are a proud supplier of Deck Master. If you have any enquires about any Deck Master product or you require a quote please do not hesitate to contact the office or your rep.

WHILE STOCKS LAST

Wilson timbers are **no** longer going to be stocking

FENCING MATERIALS.

We are also going to be selling our internal redicote doors in the following sizes only:

 $2040 \times 920 \times 35$ mm

 $2040 \times 870 \times 35$ mm

 $2040 \times 620 \times 35$ mm

WHATS NEW?

Many builders steer clear from insulated panels because you could never install down lights into the panels due to the heat that is generated from most lights, while florescent lights don't go too well with the modern style. WE HAVE YOUR SOLUTION! Introducing the LED Light supplied from LED Australia. Builders and sparkys can purchase a light that is safe to use in their panels providing you follow the spec. There is a data sheet you can have emailed to you to use in conjunction with the solaris panels. The lights are to be purchased

by the builder direct from LED Australia, Wilson Timbers will not be supplying them. Let Peter from LED Australia know Wilson Timbers sent you.

LED Australia -Peter – 0403 205 116

peter@ledaustralia.com.au www.ledaustralia.com.au

MODWOOD SCREENING

Modwood products have been designed not to warp, crack or splinter under normal conditions and require no sanding, sealing or painting for long term protection. Formulated in Australia for the harsh conditions, Modwood products have a high degree of UV stability, are highly resistant to weather, moisture and termites. 90%



of the material used is made out of recycled or reclaimed timber and has a natural grain on both sides.

The Modwood screening is the ideal products for cosy outdoor areas. Available in 68 x 17 the screening comes in 4.8 metre lengths and has a stylish pre finished look to it. Modwood mini board is NOT suitable for use as a decking product.



Questionnaire

How well do you know our rep Erin?

How long have you worked at Wilson timbers for, and how long have you been a rep?

I am into my eighth year now and have been a sales rep for 4 years.

What makes you the best of the best in this industry?

Customer Service is my Highest Priority!! I understand that time is money in this industry and I will always do what I can to get Quotes back on the same day and Orders out when required.

What do you love most about being a sales rep?

being in a job where I am not chained to a desk. And I like that the industry is forever changing and there is always new products and new thing to learn about.

What is your favourite product right now and why?

Solaris Insulated Roofing **Panel**

Solaris roof panel is a long self spanning, insulated, all-in-one roof product. Solaris roof panel is energy efficient, hygienic, durable, aesthetically pleasing, fast and easy to install.



Wilson Timbers have a great supply of glues, sealants, timber primer, decking oils and builders bog. Don't forget about the uni packers either.





Kwila is becoming a very big competitor in the building industry. With the introduction of **EVERLAST** kwila, it is fast becoming a more affordable and efficient way to build.

Kwila Magna beam GL17S and magna posts GLI3 are readily available. They have a D.A.R finish and are appearance grade. Naturally resistant to termites, Hove my customers. Hike fire retardant and very strong. It is graded a class I species which is the highest classification in Australia.

Q: How do you tell a bad DIYer from an experienced pro?

A: The experienced guy can still count to ten on both hands.



EVERLAST KWILA MAGNA BEAMS & POSTS



The cost of delivery isn't that bad when compared to new tyres.

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